



# DYNAGAS LNG Partners LP

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Q2 2022 Financial Results Presentation  
23 September, 2022





# Forward Looking Statements and Disclaimer

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# Forward Looking Statements and Disclaimer

borrowings and to access debt and equity markets; planned capital expenditures and availability of capital resources to fund capital expenditures; our ability to maintain long-term relationships with major LNG traders; our ability to leverage our Sponsor's relationships and reputation in the shipping industry; our ability to realize the expected benefits from acquisitions; our ability to maximize the use of our vessels, including the re-deployment or disposition of vessels no longer under long-term time charters; future purchase prices of newbuildings and secondhand vessels and timely deliveries of such vessels; our ability to compete successfully for future chartering and newbuilding opportunities; acceptance of a vessel by its charterer; termination dates and extensions of charters.

Due to the ongoing Russian conflicts with Ukraine, the United States, the European Union, Canada and other Western countries and organizations have announced and enacted numerous sanctions against Russia to impose severe economic pressure on the Russian economy and government. The full impact of the commercial and economic consequences of the Russian conflict with Ukraine are uncertain at this time. Potential consequences of the sanctions that could impact the Partnership's business in the future include but are not limited to: (1) limiting and/or banning the use of the SWIFT financial and payment system that would negatively affect payments under the Partnership's existing vessel charters; (2) the Partnership's counterparties being potentially limited by sanctions from performing under its agreements; and (3) a general deterioration of the Russian economy. In addition, the Partnership may have greater difficulties raising capital in the future, which could potentially reduce the level of future investment into its expansion and operations. The Partnership cannot provide any assurance that any further development in sanctions, or escalation of the Ukraine situation more generally, will not have a significant impact on its business, financial condition or results of operations.

In addition, unpredictable or unknown factors herein also could have material adverse effects on forward-looking statements. Please read the Partnership's filings with the Securities and Exchange Commission for more information regarding these factors and the risks faced by the Partnership. You may obtain these documents for free by visiting EDGAR on the SEC website at [www.sec.gov](http://www.sec.gov). This presentation is for informational purposes only and does not constitute an offer to sell securities of the Partnership. The Partnership expressly disclaims any intention or obligation to revise or publicly update any forward-looking statements whether as a result of new information, future events or otherwise. The forward-looking statements contained herein are expressly qualified by this cautionary notice to recipients.

# Recent Developments

## Quarter Highlights

- Net Income of \$11.1 million and earnings per common unit of \$0.22;
- Adjusted Net Income<sup>(1)</sup> of \$9.1 million and adjusted earnings per common unit of \$0.17;
- Adjusted EBITDA<sup>(1)</sup> of \$22.9 million;
- 100% fleet utilization;
- Special survey and dry docking of “Clean Energy” completed on April 15th, 2022.

## Subsequent Events

- Special survey and dry docking of “Amur River” commenced on June 25th, 2022 and completed on July 29th, 2022;
- Special survey and dry docking of “Ob River” commenced on July 19th, 2022 and completed on August 27th, 2022.

## Russia Sanctions Update

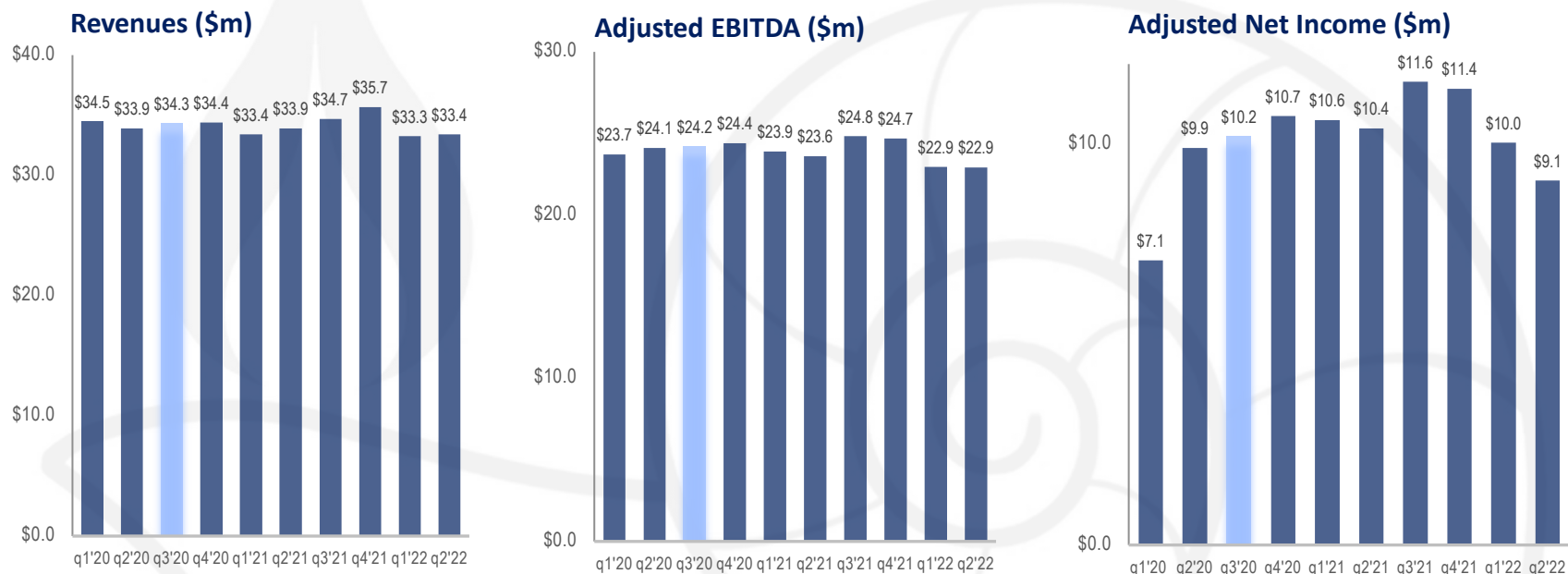
- Current U.S. and E.U. sanctions regimes do not materially affect the business, operations or financial condition of the Partnership and the Partnership’s counterparties are currently performing their obligations under their respective time charters in compliance with applicable US and EU rules and regulations;
- Sanctions legislation in the EU continues to exclude LNG;
- Germany’s Federal Network Agency prolonged its fiduciary control of Gazprom Germania GmbH (renamed to Securing Energy for Europe GmbH) and its relevant subsidiaries, including Gazprom Marketing & Trading Singapore Pte Ltd<sup>(2)</sup> (renamed to SEFE Marketing & Trading Singapore) for as long as necessary to guarantee the security of energy supply in Europe;
- The three LNG carriers under time charter to SEFE Marketing & Trading Singapore (SEFE) are serving the LNG portfolio requirements of Securing Energy for Europe GmbH, which is supported and under the control of the German Federal Government;
- The “Amur River” and “Ob River” have ceased to transport LNG from Sakhalin, Russia and are employed by SEFE in other routes;
- Sanctions legislation is changing and the Partnership is continuously monitoring the ongoing situation.

(1) Adjusted EBITDA, Adjusted Net Income and Adjusted Earnings per Common Unit and are not recognized measures under U.S. GAAP. Please refer to the definitions and reconciliation of these measures to the most directly comparable financial measures calculated and presented in accordance with U.S. GAAP in the Appendix.

(2) The time charterer of Amur River, Ob River and Clean Energy

# Financial Performance

## Stable Operating and Financial Performance



Period from q2 2020 to q2 2022

- ✓ Average 100% utilization
- ✓ Average TCE rate \$61,549 p/d
- ✓ Average Operating Expenses \$13,369 p/d

# Financial Summary

## Credit Metrics

**4.6x**  
Q2 2022 Net Debt to LTM EBITDA

**46%**  
Q2 2022 Net Debt to Total Book Cap

**\$100 million**  
Cash as of June 30th<sup>(1)</sup>

**\$543 million**  
Debt Outstanding on June 30th

**100%**  
Portion of debt hedged with interest rate swaps until q3 2024 at a total interest cost of 3.41%(including margin)<sup>(2)</sup>

**\$48 million**  
Annual Debt Repayments

**\$411 million**  
Q2 2022 Book Equity

## Quarterly Financials

**\$33 million**  
Q2 2022 Revenues

**\$23 million**  
Q2 2022 Adjusted EBITDA

**\$9 million**  
Q2 2022 Adjusted Net Income

**\$8 million**  
Q2 2022 operating cash flow

## Other

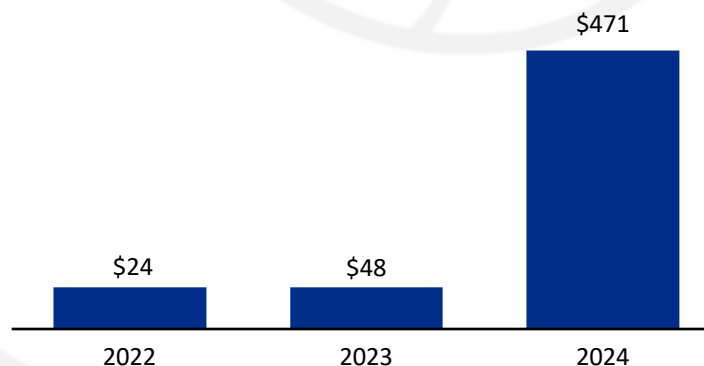
**\$13,588**  
Q2 2022 per day per vessel operating expenses

**\$62,054**  
Q2 2022 Time Charter Equivalent per day per LNG Carrier

**2022 Special Surveys**  
Clean Energy completed in Q2 2022  
Amur River completed in Q3 2022  
Ob River completed in Q3 2022

## SCHEDULED DEBT AMORTIZATION

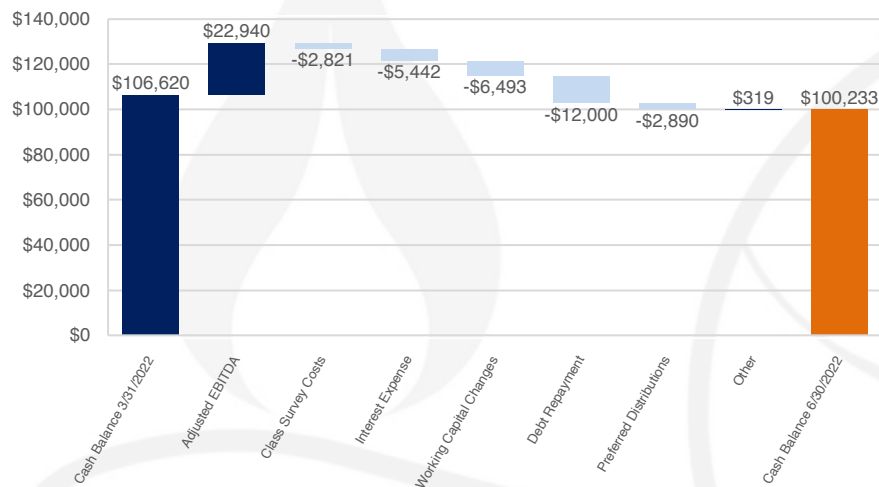
(\$) millions



(1) Including \$50 million restricted cash pursuant to the terms of the \$675 million Credit Facility  
(2) Assuming renewing the loan interest at 3 month LIBOR.

# Highlights

Q2 2022 Change in Cash Balance<sup>(1)</sup> (USD thousands)



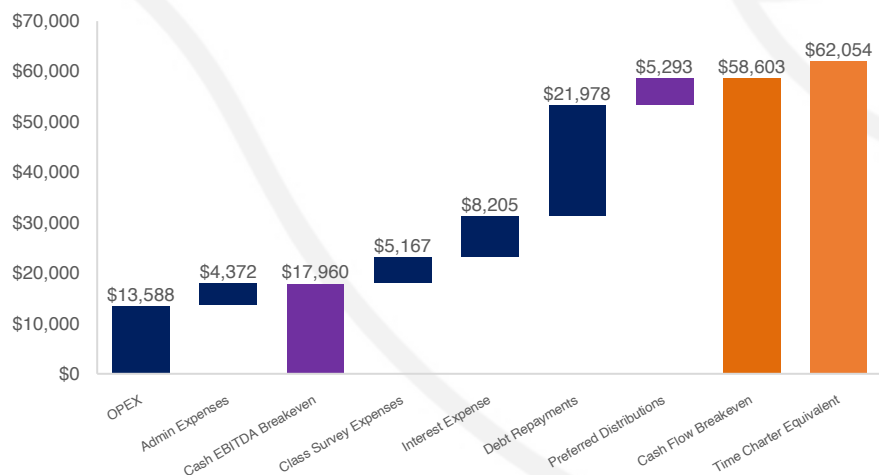
Quarter Highlights

76% of Adjusted EBITDA utilized to service principal and interest.

Operating cash flow of \$8.2m including working capital changes and \$17.5m excluding working capital changes.

After working capital and other changes, cash balance for the quarter decreased by \$6.4m.

Q2 2022 Per Day per Vessel Cash Breakeven Levels



Quarter Highlights

Competitive cash EBITDA breakeven.

Attractive per vessel cash breakeven rates at \$53,310 per day including class survey costs and excluding distributions to Preferred Unitholders.

Stability underpinned by contracted cash flow, full utilization and stable operating and financing expenses.

(1) Cash Balance includes \$50 million restricted cash pursuant to the terms of the \$675 million Credit Facility

# Fleet Profile

<b>Fleet</b>	■ 6 LNG carriers
<b>Total cbm capacity</b>	■ 914,100 cbm (149,700 cbm for steam turbine LNG fleet, 155,000 cbm for the tri-fuel diesel engine LNG fleet (TFDE's))
<b>Fleet average age</b>	■ ~12.1 years <sup>(1)</sup>
<b>Average remaining charter duration</b>	■ ~6.4 years <sup>(1)(2)</sup>
<b>Counterparties</b>	■ Equinor (Norway), SEFE Marketing & Trading (Singapore), Yamal Trade (Singapore) (Total, CNPC, Silkroad Fund, Novatek)
<b>Total estimated contract backlog</b>	■ \$950 million <sup>(1)(2)</sup>
<b>Differentiation</b>	■ Fleet has the ability to trade as conventional LNG Carriers and in ice bound areas with no cost disadvantages

(1)  
(2)

As of 23 September 2022

Does not include charterer extension options, basis earliest delivery and redelivery dates. The time charter contracts with Yamal are subject to OPEX variation. \$0.14 billion of the revenue backlog estimate relates to the estimated portion of the hire contained in the time charter contracts with Yamal which represents the operating expenses of the vessels and is subject to yearly adjustments on the basis of the actual operating costs incurred within each year.



# Fleet Employment Overview

	Size	Charterer	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	
Clean Energy	150,000	SEFE Marketing & Trading (Singapore) <sup>(2)</sup>	SEFE MARKETING & TRADING																													
Ob River <sup>(1)</sup>	150,000	SEFE Marketing & Trading (Singapore) <sup>(2)</sup>	SEFE MARKETING & TRADING																													
Amur River <sup>(1)</sup>	150,000	SEFE Marketing & Trading (Singapore) <sup>(2)</sup>	SEFE MARKETING & TRADING																													
Yenisei River	155,000	Yamal LNG (Singapore)	YAMAL LNG													5yr					5yr					5yr						
Lena River	155,000	Yamal LNG (Singapore)	YAMAL LNG													5yr					5yr					5yr						
Arctic Aurora	155,000	Equinor (Norway)	equinor																													

	Firm charter period		Optional charter period		Available
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Key Commercial Achievements	6 Vessels are fixed on term contracts with asset strong LNG producers.	100% contracted fleet for 2022, 96% for 2023, 83% for 2024 and 2025 (basis earliest delivery)	Total estimated contract backlog of approximately \$0.95 billion <sup>(2)</sup> ~ 6.4 years remaining average duration	Contracts for Yenisei River and Lena River include dry-dock and OPEX pass-through provisions	Leveraging on innovative technical solutions and in-house operations to generate long term vessel employment.
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(1) Amur River and Ob River are no longer sub chartered to Sakhalin Energy Investment Company Ltd.

(2) Previously named Gazprom Marketing and Trading Singapore Pte Ltd.

(3) The time charter contracts with Yamal are subject to OPEX variation. \$0.14 billion of the revenue backlog estimate relates to the estimated portion of the hire contained in the time charter contracts with Yamal which represents the operating expenses of the vessels and is subject to yearly adjustments on the basis of the actual operating costs incurred within each year.

# Partnership Highlights

## Current Status

Long-term, high-quality contracts with major LNG companies

Pure-play LNG shipping Partnership owning premium LNG carriers

Experienced manager (Dynagas Ltd) with leading performance track record

Consistent financial performance building equity value on a contractually structured basis

Supportive of LNG shipping fundamentals

## Strategic Objectives

### Strengthen Balance Sheet

#### Since September 2019:

- Repaid \$132m in debt
- Increased cash balance from \$66m to \$100m in q2 2022
- Decreased Net Leverage from 6.6x to 4.6x
- Increased book equity value by 32% to \$411m
- Sustainable balance sheet, pathway to future growth

### Opportunities

- Exposure to a very strong LNG shipping market with opening of Arctic Aurora in q3 2023.
- As leverage decreases Partnership more mature to consider growth opportunities.
- Post current charters, potential to consider conversion of existing LNG carriers to FSRU's.

# Appendix



# Reconciliation of Net Income to adjusted Net Income and Adjusted Earnings per Common Unit

	Three Months Ended June 30,		Six Months Ended 30,		June
	2022	2021	2022	2021	
<i>(In thousands of U.S. dollars except for units and per unit data)</i>					
Net Income	\$ 11,117	\$ 9,115	\$ 34,999	\$ 24,980	
Amortization of deferred revenue	(80)	166	(159)	330	
Amortization and write-off of deferred charges	54	294	107	392	
Class survey costs	2,821	—	5,385	—	
(Gain)/ Loss on derivative financial instrument	(4,850)	800	(21,231)	(4,763)	
<b>Adjusted Net Income</b>	<b>\$ 9,062</b>	<b>\$ 10,375</b>	<b>\$ 19,101</b>	<b>\$ 20,939</b>	
Less: Adjusted Net Income attributable to preferred unitholders and general partner	(2,897)	(2,898)	(5,795)	(5,796)	
<b>Common unitholders' interest in Adjusted Net Income</b>	<b>\$ 6,165</b>	<b>\$ 7,477</b>	<b>\$ 13,306</b>	<b>\$ 15,143</b>	
Weighted average number of common units outstanding, basic and diluted:	36,802,247	36,661,237	36,802,247	36,201,051	
<b>Adjusted Earnings per common unit, basic and diluted</b>	<b>\$ 0.17</b>	<b>\$ 0.20</b>	<b>\$ 0.36</b>	<b>\$ 0.42</b>	

Adjusted Net Income represents net income before non-recurring expenses (if any), charter hire amortization related to time charters with escalating time charter rates, amortization of fair value of acquired time charters and changes in the fair value of derivative financial instruments, all of which are significant non-cash items. Adjusted Net Income available to common unitholders represents the common unitholders interest in Adjusted Net Income for each period presented. Adjusted Earnings per common unit represents Adjusted Net Income attributable to common unitholders divided by the weighted average common units outstanding during each period presented.

Adjusted Net Income, Adjusted Net Income per common unit and Adjusted Earnings per common unit, basic and diluted, are not recognized measures under U.S. GAAP and should not be regarded as substitutes for net income and earnings per unit, basic and diluted. The Partnership's definitions of Adjusted Net Income, Adjusted Net Income per common unit and Adjusted Earnings per common unit, basic and diluted, may not be the same at those reported by other companies in the shipping industry or other industries. The Partnership believes that the presentation of Adjusted Net Income and Adjusted Earnings per unit available to common unitholders are useful to investors because these measures facilitate the comparability and the evaluation of companies in the Partnership's industry. In addition, the Partnership believes that Adjusted Net Income is useful in evaluating its operating performance compared to that of other companies in the Partnership's industry because the calculation of Adjusted Net Income generally eliminates the accounting effects of items which may vary for different companies for reasons unrelated to overall operating performance. The Partnership's presentation of Adjusted Net Income available to common unitholders and Adjusted Earnings per common unit does not imply, and should not be construed as an inference, that its future results will be unaffected by unusual or non-recurring items and should not be considered in isolation or as a substitute for a measure of performance prepared in accordance with GAAP.



# Reconciliation of Net income to Adjusted EBITDA

	Three Months Ended		June 30,		Six Months Ended		June 30,	
(In thousands of U.S. dollars)	2022		2021		2022		2021	
Net income	\$	11,117	\$	9,115	\$	34,999	\$	24,980
Net interest and finance costs <sup>(1)</sup>		5,958		5,354		11,038		10,831
Depreciation		7,920		7,906		15,739		15,725
(Gain)/ Loss on derivative financial instrument		(4,850)		800		(21,231)		(4,763)
Class survey costs		2,821		—		5,385		—
Amortization of deferred revenue		(80)		166		(159)		330
Amortization and write-off of deferred charges		54		294		107		392
<b>Adjusted EBITDA</b>	<b>\$</b>	<b>22,940</b>	<b>\$</b>	<b>23,635</b>	<b>\$</b>	<b>45,878</b>	<b>\$</b>	<b>47,495</b>

<sup>(1)</sup> Includes interest and finance costs and interest income, if any.

The Partnership defines Adjusted EBITDA as earnings before interest and finance costs, net of interest income (if any), unrealised gains/losses on derivative financial instruments, taxes (when incurred), depreciation and amortization (when incurred), class survey costs and significant non-recurring items (if any). Adjusted EBITDA is used as a supplemental financial measure by management and external users of financial statements, such as investors, to assess the Partnership's operating performance.

The Partnership believes that Adjusted EBITDA assists its management and investors by providing useful information that increases the ability to compare the Partnership's operating performance from period to period and against that of other companies in its industry that provide Adjusted EBITDA information. This increased comparability is achieved by excluding the potentially disparate effects between periods or against companies of interest, other financial items, depreciation and amortization and taxes, which items are affected by various and possible changes in financing methods, capital structure and historical cost basis and which items may significantly affect net income between periods. The Partnership believes that including Adjusted EBITDA as a measure of operating performance benefits investors in (a) selecting between investing in the Partnership and other investment alternatives and (b) monitoring the Partnership's ongoing financial and operational strength.

Adjusted EBITDA is not intended to and does not purport to represent cash flows for the period, nor is it presented as an alternative to operating income. Further, Adjusted EBITDA is not a measure of financial performance under U.S. GAAP and does not represent and should not be considered as an alternative to net income, operating income, cash flow from operating activities or any other measure of financial performance presented in accordance with U.S. GAAP. Adjusted EBITDA excludes some, but not all, items that affect net income and these measures may vary among other companies. Therefore, Adjusted EBITDA, as presented above, may not be comparable to similarly titled measures of other businesses because they may be defined differently by those other businesses. It should not be considered in isolation or as a substitute for a measure of performance prepared in accordance with GAAP. Any Non-GAAP measures should be viewed as supplemental to, and should not be considered as alternatives to, GAAP measures including, but not limited to net earnings (loss), operating profit (loss), cash flow from operating, investing and financing activities, or any other measure of financial performance or liquidity presented in accordance with GAAP.